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Newlyweds in the Bluffs:
Kathie & Vincent's Sweet Start

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SATURDAY, NOVEMBER 22ND FROM 6 TO 9 PM

Stroll HB magazine and the HOA team together to give the residents the year's best Party!

DATE: Saturday, November 22nd

TIME: 6-9 PM

**LOCATION: Our Own Harbor Bluffs Park
on Harborview Lane and Orangewood Lane**

Experience the magic of our **Party in the Park and Toy Drive**—an event that feels like a scene from a Hallmark movie! Picture kids running and dancing, neighbors laughing, and puppies everywhere.

Join us for live music by local favorites “The Surfing Raccoons,” lite bites, and a chance to kick-start your holiday shopping with *Stroll Harbor*

Bluffs and BeLocal Preferred Partners. Remember to bring your beverages and chairs for added comfort.

Meet our Stroll HB sponsors at their vendor tents, where you can enjoy giveaways, exciting raffles, and more!

Most importantly, our Toy and Teen Drive will make a meaningful difference this holiday season, benefiting The Florida Sheriff Youth Ranch and Hero to a Child. Your generosity can bring smiles to those in need. Don't miss this heartwarming event!



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Love, Leaves & Local Style



As the fall air settles in and we turn the page to November, I'm reminded of how gratitude and connection truly shape our community.

This month's cover is a special one, Karen, owner of **JoBelle & Studio 131: Luxury Design**, brought her incredible eye for detail to life by styling the cover photo shoot. The result is a warm, inviting scene that captures the spirit of the season perfectly.

We were delighted to work with **Kathie and Vincent**, our featured family, and to celebrate and share their engagement and wedding story with you. Their joy is contagious and a perfect reminder of love's ability to bring people together.

Throughout this issue, you'll find inspiring **resident stories** that highlight the heart of Harbor Bluffs. And don't miss our **Sponsor of the Month spotlight** on **Salty Roots Boutique**—a place that's so much more than clothing. It's about creating a welcoming space where women can feel confident, stylish, and truly connected.

Here's to a November filled with gratitude, meaningful moments, and the beauty of community.

Warmly,

Devin

Publisher, Stroll Harbor Bluffs

SAVE THE DATES:

- November 8** – Party in the Park (tentative, with Stroll Magazine)
- November 20** – Annual Meeting, 6:30 PM (tentative)
- December 7** – Giving Tree Event, 4 PM
- March 28** – Easter Egg Hunt (tentative, with Stroll Magazine)
- April 11** – Spring Garage Sale

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REAL ESTATE RESOURCE

This is your neighborhood Real Estate Resource page. This information can be useful when trying to compare property values or for just keeping a pulse on the real estate market in our area. For questions regarding the properties listed, or about real estate in general, consult a real estate professional.

The information contained herein has been obtained through sources deemed reliable by Neighborhood Networks Publishing, Inc., but cannot be guaranteed for its accuracy.

SOLD IN THE LAST 90 DAYS

Address	Neighborhood	List Price	Sale Price	Sold Date	DOM	Beds	Baths	SqFt	Parking	Pool
1598 BROOKSIDE BLVD	LARGO	\$400,000	\$375,000	08/27/25	69	3	2	1,755	2	None
4571 CLEARWATER HARBOR DR S	LARGO	\$495,000	\$478,000	07/10/25	4	3	2	2,031	2	None
1694 HARBOR CIR W	LARGO	\$589,900	\$555,000	09/03/25	135	3	2	1,878	2	Private
306 INDIAN ROCKS RD S	LARGO	\$599,900	\$570,000	08/08/25	130	3	2	1,712	0	Private
3981 MCKAY CREEK DR	LARGO	\$679,000	\$667,500	06/30/25	37	3	2	1,696	2	Private
1575 BROOKSIDE BLVD	LARGO	\$799,000	\$710,000	08/22/25	208	3	2	1,951	2	Private
910 OAKWOOD DR	LARGO	\$799,000	\$775,000	09/09/25	244	4	2	2,028	2	Private
125 LIVE OAK LN	LARGO	\$819,900	\$790,000	08/18/25	50	3	2	2,131	2	Private
309 PALMETTO LN	LARGO	\$899,900	\$825,000	08/05/25	18	3	2	2,179	2	Private
308 CEDAR LN	LARGO	\$839,000	\$839,000	07/25/25	3	4	3	2,564	2	None
4146 HARBOR HILLS DR	LARGO	\$1,090,000	\$1,022,000	08/07/25	12	4	3	2,755	2	Private
316 CEDAR LN	LARGO	\$1,249,000	\$1,200,000	08/25/25	33	6	4	3,344	3	Private
128 PALMETTO LN	LARGO	\$1,225,000	\$1,235,000	08/23/25	2	3	2.5	3,021	2	Private
410 HARBOR VIEW LN	LARGO	\$1,275,000	\$1,275,000	09/04/25	14	4	2.5	2,465	2	Private
102 CRESTWOOD LN	LARGO	\$1,275,000	\$1,275,000	06/30/25	5	5	3.5	2,791	2	Private
208 LIVE OAK LN	LARGO	\$1,690,000	\$1,650,000	08/08/25	15	4	4.5	3,770	2	Private
307 PALMETTO LN	LARGO	\$1,675,000	\$1,675,000	07/14/25	2	4	3	3,038	3	Private



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Savoring Community: A Deliciously Fun Neighbors Night Out at Turkish Flame

BY JEWELS CHANDLER



What do you get when you have great weather and great food? Great service with great sponsors, friends, and neighbors? Another fabulous Neighbors Night Out! It was amazing putting 67 people together for raffles, food, and fun on Tuesday, April 22nd. The sampling of some of the food we had at Turkish Flame Mediterranean Restaurant on Gulf Boulevard in Indian Rocks Beach was fantastic. Manager Abdullah, server Ece, along with owner Bora, made sure food and beverages were plentiful and delicious. Bora donated three generous gift certificates to dine at Turkish Flame, along with the generous raffles

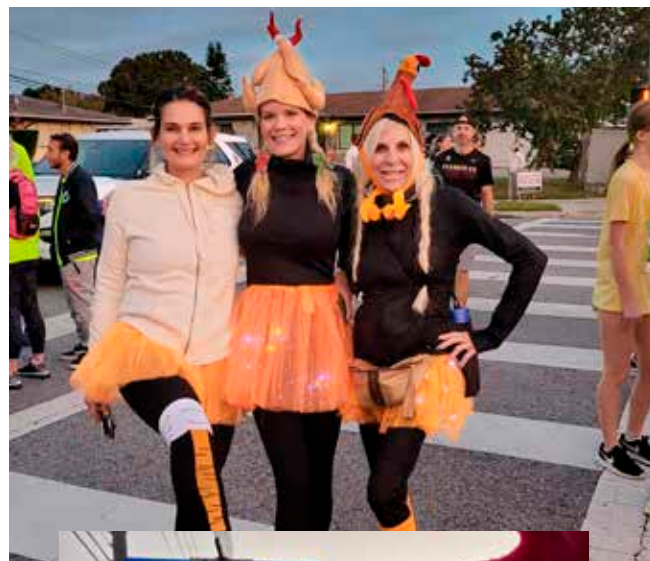
from several other sponsors. Several sponsors had free giveaways all put in one box for anyone and everyone to help themselves. There was no reason anyone would have gone away hungry. **There was so much food, and the sampling of Baklava was incredibly delicious.** All present received a free appetizer coupon for when they came back to the restaurant. I went back the next day for lunch with a friend who had never been. **You will not be disappointed by the freshly prepared food. Yum!** Stroll always has great Neighbors Nights Out. Join in on the fun!

CONTINUED ►





THANKSGIVING TRADITION: The Clearwater Turkey Trot



For Devin, Lily, and Kelly, Thanksgiving morning starts bright and early—7 a.m., to be exact—with the **Annual Clearwater Turkey Trot**. This festive 5K is a beloved community tradition, drawing runners and walkers of all ages to kick off the holiday with fresh air, fun, and a little exercise before the big feast.

Their tradition? **Walking the 5K together**, then heading straight to **Big Lots** for a post-trot adventure. They love **goofing around in the aisles**, checking out the holiday displays, and stocking up on **Christmas decorations** to bring even more sparkle to the season.

It's a perfect mix of **fitness, friendship, and festive fun**—a Thanksgiving morning they look forward to every year.



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Luka Nolasco's Lemonade Stand Pours Out Kindness

Young entrepreneur Luka Nolasco proved that a simple idea, and a lot of heart, can make a big difference. On a sunny afternoon in Belleair Bluffs, Luka set up a cheerful lemonade stand right in front of his family's business, **Stefanec's South Barber Shop**, with a mission far bigger than quenching thirst. By the end of the day, he proudly donated **over \$400** to the **Raising Relief Foundation**, an organization dedicated to helping families in need.

Luka's mom, **Irena Stefanec**, owner of the beloved barber shop and a *Stroll Harbor Bluffs* preferred partner, couldn't be prouder.

Customers and neighbors alike flocked to the stand, enjoying cold cups of lemonade and warm conversation, while helping Luka turn a fun summer project into a charitable triumph. His generosity and community spirit reflect the very best of Harbor Bluffs, proof that even the smallest stands can create a big impact.

Cheers to Luka for reminding us all that when life gives you lemons, you really can make the world a little sweeter!



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Century Oaks

The first forty years

BY JEANNE HOLMQUIST, SECRETARY,
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The beautiful Mediterranean Revival estate at 802 Druid Rd S. was built and owned by Dean Alvord, the developer of Harbor Oaks, in 1915.

The home was built on the site of Fort Harrison, a military fort established in 1841, named for the ninth President of the United States, William Henry Harrison. A historic marker was placed on a wall in front of the home in 1935, sharing the history of the fort. The marker was placed after a visit to the area by two members of the Historical Section of the War Department, tasked with locating the spot where the fort once stood. In 1935, the home belonged to Robert S. Brown.

The Alvord family lived in the home until 1917, when they sold it to their longtime friend, Edmund Lyon from Rochester, NY, who was a noted inventor and teacher. During a visit, Lyon told Alvord that the home had more beautiful features than any place he had ever seen. Alvord believed that his friend of 25 years would make a great neighbor, so he built a house next door and moved in. Lyon, who taught deaf students at the Western New York Institute for Deaf Mutes, which opened in 1876 (the school's name changed in 1920 to Rochester School for the Deaf), unfortunately passed away only a couple of years later. The home was then sold to Robert S. Brown from Detroit, the director of sales for Acme White Lead Paint Works, a paint manufacturer used on the Ford Model T.

The first reference I found to the home being called Century Oaks was in the wedding announcement for Mr. and Mrs. Brown's daughter, Cecelia, to Edwin Francis Schulte, who is also from Detroit, in April 1926. Many locals also refer to the home as the Brown Estate.

In 1924, Mr. Brown made a generous donation to build St. Cecelia Church.



Named for Saint Cecilia, the patron saint of art and music, but the church's name is spelled the same as Mr. Brown's daughter Cecelia.

Mr. Brown's love for both art and music could be found throughout the property. His love for music could be heard throughout Harbor Oaks, from the 32-bell carillon tower built on their property. A neighbor shared a story, though he had never met Mr. Brown, he left him a note one evening saying, "Please play Indian Love Call." The next Wednesday evening, Mr. Howard Ewing sat outdoors and waited, and his request was played on the carillon. The Brown estate also had a false wall to conceal the hundreds of pipes for the pipe organ.

There was a natural spring on the property, and the water cascaded in pools down the terraces to a fish pond. There was also a brick garden house with an elevator to take visitors to the lower levels

of the terrace garden with an amazing view of Clearwater Beach & Sand Key.

Mr. Brown died in 1953 after a limb fell on him as workers were trimming in his citrus grove. In his will, he left his home to St. Cecelia's Church. The church would open the home to tours on Sunday afternoon. Due to restrictions, the church was unable to make the home into a school, and in 1958, the home and its contents were auctioned off. The home itself was sold at auction to C.M. Doyle from Chicago for \$110,000. It was estimated that the home and its contents were worth over \$2 million at that time. The description of the property in 1958 was a 4 ½ acre estate with an 18-room main house, a guest house, a six-car garage with chauffeur quarters. Just as Mr. Lyon expressed at his first visit and by many others over the next 100 years, the estate is more beautiful than any place ever seen.

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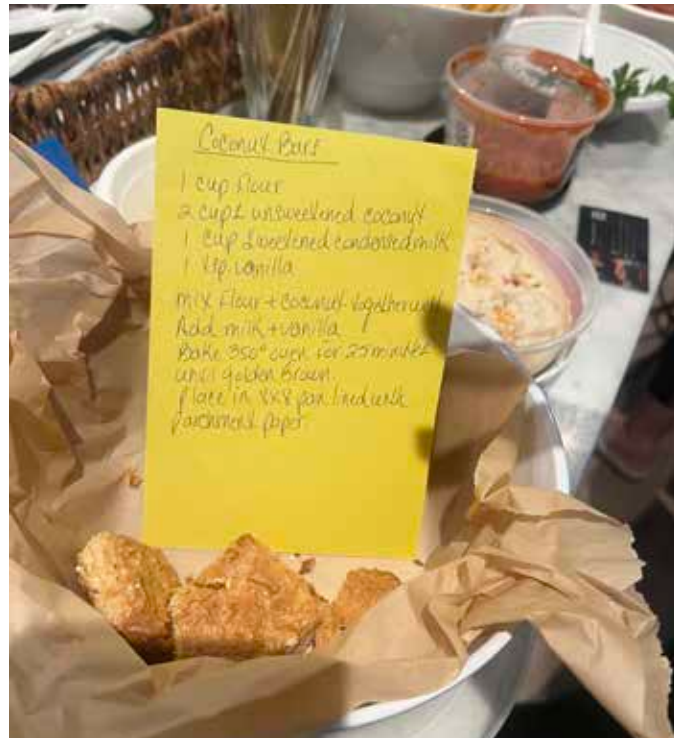
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DRIVEWAY PARTY

BY JEWELS CHANDLER

How about a cool idea? Carol Franco on Harbor Bluff Drive had a Driveway Party in May. Her sister in law, who lives in Ohio, told her all about what to do and how simple it is. Carol invited the four neighbors who live closest to her and told them each to invite one neighbor.

Each person was to meet at Carol's driveway at five o'clock with a chair, a snack to share, and BYOB. It was from 5-7 pm, and they had a total of 16 people, great conversations and lots of fun.

A couple was out taking a walk and stopped, asking what was going on. Carol invited them to come back with a chair. They went home, packed up their golf cart, and came back to join in on the fun.

Carol mentioned that she met three new neighbors that night she had never met or spoken with before. What a great way to meet your neighbors. As soon as the weather gets cooler, I am doing one in our neighborhood. How about you?





Reimagining Primary Care: How Two Physicians Are Changing the Way We Think About Health

In a world where healthcare can often feel rushed and impersonal, Dr. Andrew Hayslett and Dr. Linda Nguyen Hayslett are quietly transforming the way medicine is practiced — one patient at a time.

As board-certified internal medicine physicians, the husband-and-wife duo offer everything you'd expect from a traditional primary care practice: routine checkups, chronic disease management, sick visits, and preventative screenings. But what sets them apart is something far more human — a deep commitment to helping patients not just live, but thrive.

“We don’t believe in a one-size-fits-all approach to health,” says Dr. Linda Hayslett “Yes, we monitor labs and numbers, but that doesn’t tell the full story. We’re just as focused on how a patient feels — their energy levels, sleep, stress, confidence, and long-term goals.”

Their practice blends conventional medicine with a strong emphasis on lifestyle medicine — the art and science of helping patients look and feel their best through personalized strategies for nutrition, movement, sleep, stress management, and preventative care. One of the standout features of Summit Medical Group is its expanded service offerings in wellness and hormone health. The practice provides hormone replacement therapy for both men and women, a critical tool for patients looking to regain energy, balance, and vitality as they age. They

also offer medically supervised weight loss therapy, including both injectable and oral treatments, designed to help patients reach their goals in a safe, sustainable way. For patients with joint pain or inflammation, the practice also administers injections for the shoulders and knees, helping to restore mobility and comfort without immediate reliance on surgery.

“We want to redefine what people expect from their doctor,” Dr. Andrew Hayslett adds. “It’s not just about treating illness — it’s about helping people live the healthiest, fullest version of their life.”

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STROLL Harbor Bluffs 29

Just Married & Loving the Bluffs Life Meet Kathie & Vincent

PHOTOS BY SYDNEY LEW PHOTOGRAPHY • DECOR BY JOBELLE & STUDIO 131



KATHIE & VINCENT

bring a warm blend of southern hospitality and Brooklyn energy to their Harbor Bluffs home, along with their beloved pets: Gabriel the cockatiel, Callie the parakeet, and Otis, their spirited chihuahua. Kathie has called Harbor Bluffs home for 38 years, while Vincent joined the neighborhood when they married in September, and together they've quickly become a perfect fit for the community.

The couple first connected on the dating site *Our Time* and shared a memorable first coffee at the Bluffs Panera Bread—so engrossed in conversation they stayed for nearly four hours. Today, their shared pastimes include catching live local music and relaxing by the pool in the evenings. Vincent enjoys gardening and fine dining (with Kathie as his favorite hobby!), while Kathie spends her free time sewing, writing, and volunteering as a Board Member and Community Partner Coordinator for the Bluffs Business Association.

Their Harbor Bluffs life is rich with traditions and travel. Kathie bakes and decorates custom cakes for family birthdays, and the couple hosts Christmas brunch before opening gifts. They fondly recall their best

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Kathie has called Harbor Bluffs home for 38 years, while Vincent joined the neighborhood when they married in September, and together they've quickly become a perfect fit for the community.





vacation: a Viking cruise along the Seine capped by a romantic stay in Paris. When dining closer to home, favorites include E&E Stakeout, Guppies, and Salt Rock Grill.

Both bring impressive academic backgrounds to the table, Kathie, originally from Memphis, earned her doctorate in Counseling Psychology, while Brooklyn-born Vincent holds a master's in Food Science & Technology from Louisiana State University (go LSU Tigers!). They cheer for the Tigers and the Tampa Bay Buccaneers and unwind with favorite TV shows like *White Lotus*, *Succession*, and *The Residence*.

For Kathie, Harbor Bluffs' friendly, small-town feel is the heart of the neighborhood, while Vincent loves its peacefulness and sense of community. Together, they embody the welcoming spirit that makes Harbor Bluffs such a special place to call home.



JoBelle & Studio 131: Luxury Design. Real Impact. Local Roots.

BY KAREN AUCOIN

I'm Karen Aucoin, and I'm the owner of JoBelle and Studio 131 Weddings & Events. What I do is more than just planning and design—it's about creating spaces that tell a story, celebrate life, and make people feel something the second they walk in.

I started this business after leaving a professional dance career, which taught me everything I needed to know about discipline, beauty, and the power of a moment. I took that mindset and built a creative company from the ground up, with my husband Bubba by my side and my two children, Joseph and Isabelle, inspiring every step of the way.

Studio 131, located in Largo, is our lakefront venue with multiple spaces designed for weddings, private events, workshops, networking, and community gatherings. JoBelle, our design company, handles off-site floral and décor installations all across Tampa Bay. We specialize in high-end event design, silk and fresh florals, holiday décor, and full white-labeled production for other venues and planners.

Right now, we're especially focused on Christmas installs and holiday décor. We work with local businesses, showrooms, venues, and homeowners to professionally style their spaces for



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The word itself says
‘I’m possible!’”**

—AUDREY HEPBURN

the season. No mess, no stress—just an elevated holiday look that reflects their brand or personality. We handle everything from custom trees and garlands to branded tablescapes and full room transformations.

This time of year is deeply personal for me. My love for the holidays came from my mom. She made Christmas feel magical, and decorating was always our favorite tradition. Even now, when I'm designing trees or setting a holiday table, I feel like I'm with her. Before she passed, she gave me the best advice I've ever received: Follow your heart and go with your gut. Every time I feel lost or unsure, I close my eyes, hear her voice, and she says the same thing—“Go with your gut, kid.” That's what drives me, especially during the holiday season.

We've white-labeled our design services for some of the area's most stylish venues, including Spiral Staircase, Second Sol Studios, The West Events, Courtyard Marriott Madeira Beach, and Hilton. We've also been featured in Time Magazine, highlighted in bridal and lifestyle publications, and invited to speak on top-rated industry podcasts about entrepreneurship, venue ownership, and creative business growth.



Beyond events, we believe in showing up for the community. We partner with HUG (Help Us Gather), SPCA Tampa Bay, and have proudly designed events and fundraisers for the Lymphoma & Leukemia Society, local nonprofits, and underserved families. We regularly donate our space and time to causes we believe in, because we're not just in this industry to make things pretty—we're here to make a difference.

Our clients come to us because they want something custom, something unforgettable, and a team they can trust to bring it all together. Whether you're planning your dream wedding, throwing a holiday party, or looking to decorate your business for the season, we'd love to help.

Let's create something beautiful together.





Meet Our Photographer

Sydney Lewandowski

Hello Everyone! My name is Sydney Lewandowski and I am so excited to be the new photographer for *Stroll Harbor Bluffs*. I was born and raised in Buffalo, NY (Go Bills) and moved to Florida in August of 2023! I grew up with family in Indian Rocks Beach my whole life, and I absolutely love the area! I went to college for Visual Media where I specialized in photography, graphic design, and marketing! My love for photography comes from my love of people and capturing memories that will last a lifetime for my clients, whether that be a romantic couples beach session, documenting big moments for graduating seniors,

or headshots for your websites and business cards! Graphic design is a way for me to take the ideas in my head and bring them to life. I love working with clients from projects big to small to fit your business's needs. I also work in the fine art field, making custom wall murals, handmade clay earrings, and textile wall art! Being an artist is my pride and joy and I am so ecstatic for this new journey with *Stroll Harbor Bluffs*! I look forward to meeting all of you and can't wait to get creative!

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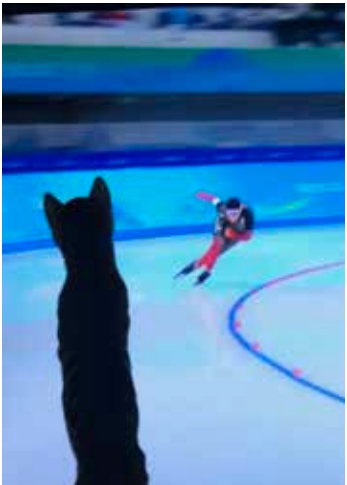
THE COUPLE WHO SEES SPOTS

BY JEWELS CHANDLER



Olive is a 4-year-old Bengal cat belonging to Susan Goins and Joe Gilbert on Cedar Lane. Joe wanted “his” own cat, since the couple’s other cat is more Susan’s cat. Nope, this one is also more of Susan’s cat! Poor Joe. Well, he loves Olive anyway.

She is named Olive because she has beautiful green eyes. Her spotted coat is eye-grabbing and stunning. Never having seen a Bengal cat before, I love her unusual markings, which are gorgeous. **Mom calls her “Queen of the Jungle”, which is sort of ironic because, as much as she loves to go out in the backyard, she is afraid of wild animals!** She does love to be outside, though, and will “howl” to go there. She loves to sunbathe outside and is an acrobat, walking atop the backyard fence or anywhere else she can balance. She will jump over the 6-foot fence into the neighboring yard to check things out there. She loves to give her mom “presents”



from outside. **She is “wildly” intelligent and loves puzzles, laser beams, wand toys, and chasing after anything...in the house.**

Inside, Olive enjoys watching TV, especially fascinated with the winter Olympic ice skating. She also enjoys peering out the window to check out the happenings outside. She adores snuggling with Mom and will drink Susan’s water if she gets the chance. **Olive loves belly rubs and doesn’t shed. Her velvety soft coat is one you love to touch and brush. Give her treats and she will let you do that all day long!**



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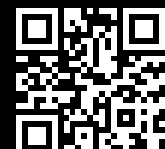
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Featured Fall Drink: The “Pressed & Spiced” by Rohry O’Malley

BY JENNY AND BRIAN NICASTRO

This month’s fall drink comes from the creative mind of Rohry O’Malley, owner of *Sick Dope Fresh*, a St. Pete-based manual screen printing shop known for premium, hand-printed merchandise and ultra-soft, water-based ink designs. Rohry brings the same handcrafted, high-quality vibe to this cocktail as he does to his art. “**Pressed & Spiced**” is a bold yet cozy bourbon drink with just the right touch of fall—warm spices, crisp apple, and rich maple—perfect for fall weather and just the right kind of hip. Like Rohry’s prints, every element is intentional, fresh, and made to impress.

Pressed & Spiced – Fall Bourbon Cocktail
By Rohry O’Malley, Sick Dope Fresh

- Ingredients:**
- 2 oz bourbon
 - 0.5 oz maple syrup
 - 0.5 oz apple cider
 - 2 hearty dashes of ground cinnamon
 - 1 fresh apple slice (plus more for garnish)
 - Cinnamon stick (for garnish)

- Instructions:**
1. Add one apple slice to a shaker and muddle gently.
 2. Add bourbon, maple syrup, apple cider, and cinnamon.
 3. Fill shaker with ice and shake well.
 4. Strain into a glass over fresh ice.
 5. Garnish with an apple slice and a cinnamon stick.

Smooth, spiced, and slightly sweet—this drink is as fresh as the prints coming out of Sick Dope Fresh.
Y’all know we love bourbon around here—and this cozy fall cocktail had us the moment we saw apple cider.

Here’s to amber leaves, smoky sips,
and the kind of chill that sparks
something fresh.

Jenny and Brian



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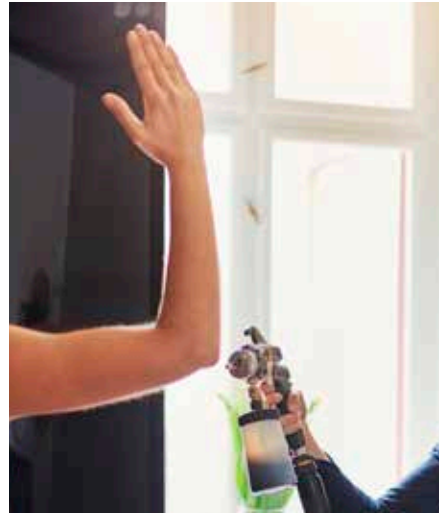
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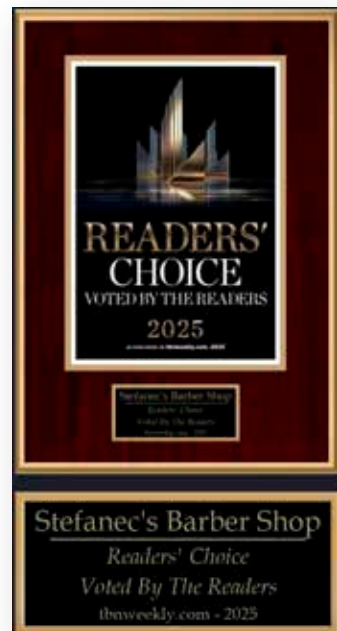
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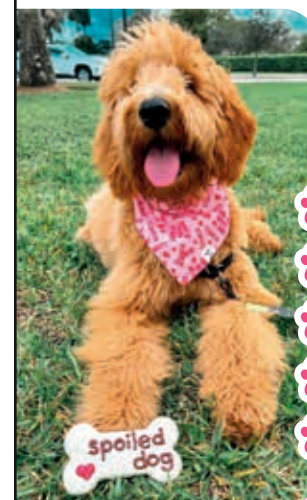
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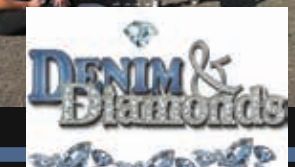
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Guiding Neighbors Through the Medicare Maze

*Meet Linda Bullerman:
Your go-to medicare advocate*

Linda Bullerman lives on Palmetto Lane and has a passion for helping people on Medicare, folks your parents’ or grandparents’ age, or anyone on disability who has a Medicare card. Linda has been an Independent Insurance Agent since the 1990s.

She finds that Medicare enrollment plans can be very confusing, and she wants to explain the options with clear communication. She calls it the Medicare Maze.

Linda listens to your needs and goals and helps you pick the best plan for your situation.

This year will be a tough year. There are many changes in the Medicare Plans. Plans are being canceled, copays are going up, and benefits are decreasing. There are limited companies for standalone prescription plans. There are plans especially for those who are diabetic or have chronic illnesses. Also, for people who have Medicaid, you can pick a plan that gives you more options for doctors and benefits.

She was selling all kinds of health insurance products until one day a client called and needed a Medicare plan. She referred him to a different agent, but he called back and said he wanted Linda. She knew many types of plans because she had been in the industry for so long. But when she started preparing for the Medicare certification, she realized she didn’t fully understand it and thought, *“Oh my goodness, if I have a problem understanding it, how are older people going to understand it?”* It was at that moment she found her calling.

Linda must recertify for Medicare each year, which takes two months or longer. There are many tests. It is worth it to her because she is dedicated to helping people make the best decisions for their lifestyles and not be confused. She is your advocate or “go-to person.”

Many people pick a plan when they first start with Medicare and don’t think about what else is available. If they have Original Medicare with an RX card (Part D), they don’t realize that every year you need to look at other options because pricing and formularies change annually. She had a couple in their 80s who had been on the same RX card since 65. Last year she saved them over \$600 each on prescriptions.

This is the time of year you are going to be flooded by mail and unwanted phone calls. Do not answer them. They probably are scams, or much of the information is offered by singular insurance companies. Even though they look attractive, when looking at them you might be missing some other important



information or opportunities. All of this confusion, distraction, and misinformation can be overwhelming.

The Annual Enrollment Period is always **Oct. 15–Dec. 7**. Even if you have already chosen a plan, you can make as many changes as you want until the last day, December 7.

She is an Independent Agent representing 12 major companies and 150+ plans. She will not work with organizations that want her to sell only their product. She refuses to do that because their plan might only fit some people. Linda believes in finding the best solution for her clients and finding them the correct Medicare plan based on their individual needs.

Linda loves what she does and is proud when she helps her clients solve problems or save them money.

If you are on Medicare or know someone who is, we highly recommend you call our neighbor and friend, **Linda Bullerman**. She would love to meet you and answer any questions, make sure your plan is the best one, and she would really love to save you money!

Linda told us: *“When my clients are happy, I am happy!!”*

Business Contact Information:

Linda Bullerman, CLTC
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Michelle Marie Rinello

– More Than a Realtor®

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For Michelle Marie Rinello, real estate is far more than a career, it's a calling rooted in connection, trust, and service. As the owner of Michelle Marie Rinello LLC, operating with Berkshire Hathaway HomeServices, Countryside in Clearwater, Michelle has built her reputation on genuine relationships, a relentless work ethic, and a commitment to treating every client like family.

From Chicago to Clearwater

Born and raised in Chicago, Michelle spent over 25 years as a Sand Key homeowner before moving full-time to Florida 14 years ago. Her deep roots in the area, paired with Midwestern values, make her a trusted guide for both buyers and sellers.

Michelle's family is her foundation. The youngest of six sisters, three of whom are long-time realtors, she grew up surrounded by strong women. Her son, also a Florida-based Realtor®, shares her passion for helping others make life-changing moves. She is a proud kidney cancer survivor, and her sister has overcome breast cancer twice. These experiences have fueled Michelle's gratitude, strong faith, resilience, and commitment to living life fully. She has an encouraging heart and the natural gift of hospitality.

A Love for Home and Heart

When she's not serving clients, Michelle is happiest at home, enjoying cooking, baking, swimming, writing poetry, and fishing, a passion since childhood. She's a devoted foodie who runs a food blog and still loves experimenting in the kitchen. Before real estate, she worked as an accountant and controller, co-owned restaurants in Illinois and Florida, and supported a nonprofit for women and children affected by domestic violence.

A Leap of Faith After 50

Michelle's love for architecture, design, and connecting with people inspired her to leave the corporate world and pursue real estate. Just over three years later, she's a multi-million-dollar producer, has earned designations like RENE (Real Estate Negotiation Expert) and New Homes Specialist, and





ranks among the top 9% of Berkshire Hathaway agents nationwide.

What Sets Her Apart

Michelle's approach is hands-on and heartfelt. She helps stage homes with care, pays for top-notch photography and videography, bakes cookies for customers, friends, and open houses, delivers boxes for packing, and has even been known to care for customers' pets in their absence. She gives honest, data-driven advice and sees each transaction as a personal journey, not just a sale. Her customers are like family!

Advice for Harbor Bluffs Homeowners

- **Know your value.** Even in shifting markets, Harbor Bluffs homes often carry exceptional worth.
- **Plan ahead.** Some of the best transactions start months or years before listing.
- **Expect more than average.** Choose representation that blends strategy, creativity, and care.
- **It's never too late.** Michelle began her real estate career after 50, proving that new chapters can start anytime.

The Complete Package

Backed by Market President Lorna Short and the top-producing Countryside office, Michelle offers clients a seamless experience with in-house lending, title services, and insurance solutions. And yes, she really does answer her phone.

Contact Michelle Marie Rinello

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