

YOUR CLIENTS. OUR PRIORITY.



When you partner with us, your clients' homeownership dreams are our priority. With 45 years of combined experience and thousands of closed loans, we understand the importance of swift, customer-focused service.

Contact us today or visit lincolnfed.com.



Chris Elgert



VP - Mortgage Loan Officer 2810 Copper Ridge Drive celgert@lincolnfed.com 402-325-4880 VP - Mortgage Loan Officer 2810 Copper Ridge Drive spodliska@lincolnfed.com 402-325-4885



You take care of the

HOUSE

We'll take care of the

""URDLES

You've got enough on your plate—buyers with cold feet, sellers on edge, and a schedule that never slows down.

The last thing you need is a lender who vanishes when things get tricky.

That's where we come in.

At CharterWest, we're fast with pre-qualifications, easy to reach, and here to see every deal through.

We keep the loan side moving, so you can focus on everything else.



Ron J. Svoboda NMLS# 1812690 (402) 770-6030



Jessica Thomas NMLS# 1710680 (515) 783-3862



Shari Barnhill NMLS# 217460 (402) 202-6267



Destinee Roseberry NMLS# 1150017 (402) 301-4041

Lincoln Mortgage Locations:

LINCOLN-EAST — 4400 S. 86th St., Suite 101 LINCOLN-SOUTH — 3700 Yankee Hill Rd., Suite 1

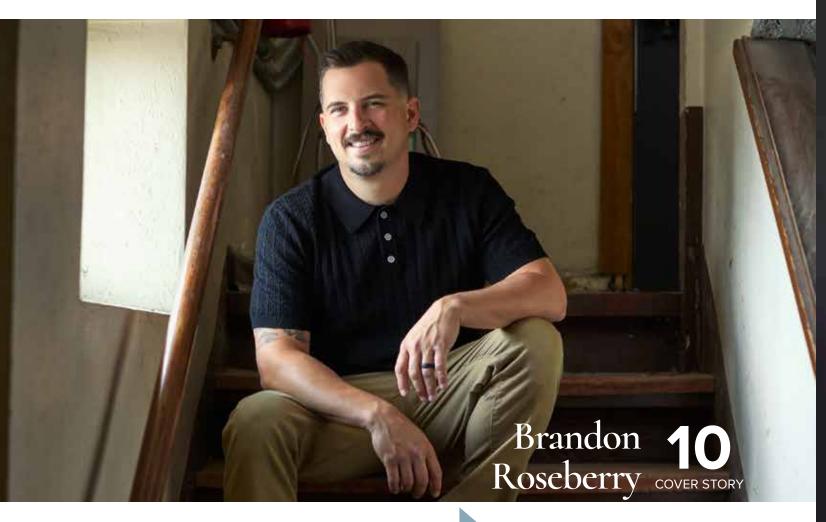
CharterWest.com





Nebrasta born. Nebrasta owned. Nebrasta values.

Contents







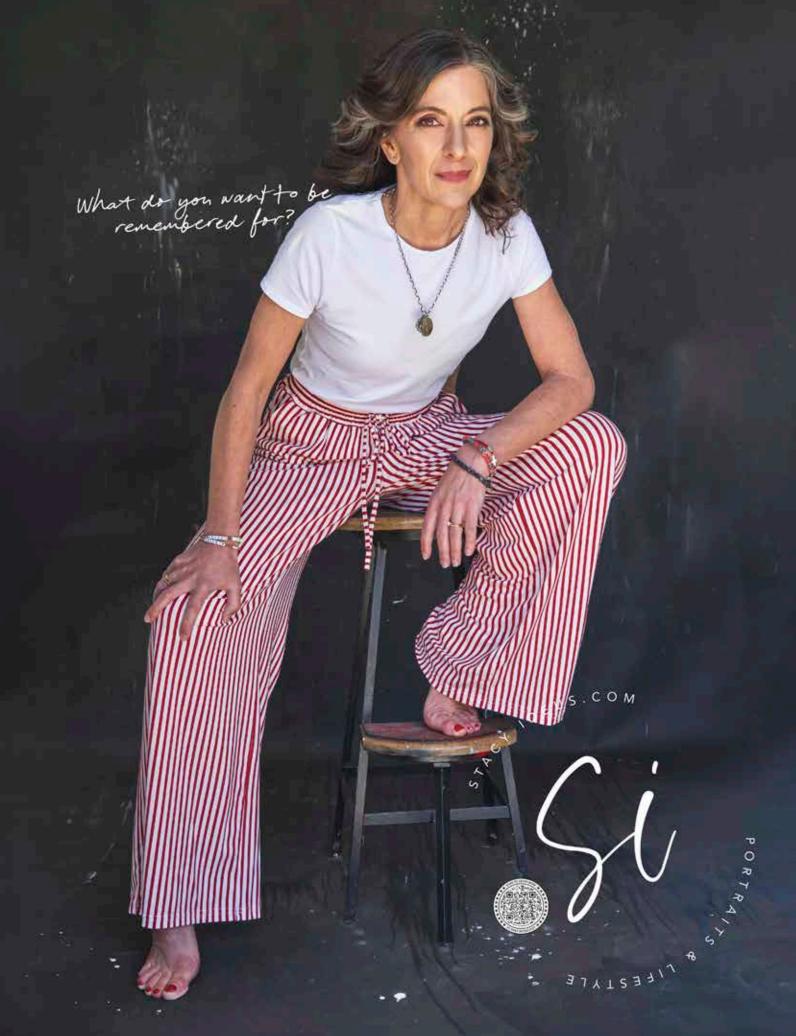
22 Brianna Kosmicki



30 Bee Organized Lincoln

IN THIS ISSUE

- 6 Preferred Partners
- 8 Meet The Team
- **10 Cover Story:** Brandon Roseberry
- **16 Cover Rewind:** Kimberly Rempel
- 18 Trusted Trades
- **20 Financial Focus:** Let a financial advisor help plan for life's curveballs
- **22** On the Rise: Brianna Kosmicki
- 28 By The Numbers
- **30 Partner Spotlight:** Bee Organized Lincoln



If you are interested in nominating people for certain stories, please email us at: andrew.schindler@n2co.com

Preferred Partners

This section has been created to give you easier access when searching for a trusted real estate affiliate. Take a minute to familiarize yourself with the businesses sponsoring your magazine. These local businesses are proud to partner with you and make this magazine possible. Please support these businesses and thank them for supporting the REALTOR® community!

ACCOUNTING SERVICES

R/EAL Accounting (402) 890-7077 www.realaccountingllc.com/

CARPET CLEANING

PureCare Dry Carpet Cleaning (402) 580-4850 purecarecarpet.com/

CLOSING GIFTS

Plum Creek Wagyu Beef (402) 418-7134 plumcreekwagyubeef.com/

ESTATE SALES

My Silver Attic (402) 937-1771 www.mysilverattic.com/

FINANCIAL ADVISOR Edward Jones - Megan Gibbs

(402) 488-4564 www.edwardjones.com/us-en/ financial-advisor/megan-gibbs

HANDYMAN SERVICES

Knights & Weekends Handyman Services (402) 413-6311 weekendfixit.biz/

HEALTH INSURANCE

Health Markets Insurance Agency (402) 416-4628 www.healthmarkets.com/ local-health-insurance -agent/tlebo

HOME INSPECTION

Murray Inspection Services (402) 802-7021 www.murrayinspection services.com/

HOME ORGANIZATION

Bee Organized Lincoln (402) 413-5757 beeorganized.com/lincoln/

HVAC Harley's Heating &

Air Conditioning (402) 466-3408 harleysheatingandair.com/

INSURANCE

Farm Bureau Financial Services - David Duff (402) 423-7109 www.fbfs.com/find-an-agent/ davidduff

INTERNET SERVICE PROVIDER

ALLO Communications (402) 480-6550 www.allocommunications.com/ locations/lincoln/

JUNK REMOVAL

Combs Clearouts (402) 570-4233 www.combsclearouts.com/

LAWN CARE & LANDSCAPING

Peterson Ground Roots (402) 525-9970 www.facebook.com/ Petersonground roots?mibextid=2JQ9oc

MORTGAGE LENDING

Charter West Bank (402) 488-2222 www.charterwest.com/ mortgages/

CMG Home Loans

(402) 219-1502 www.cmghomeloans.com/mysite/ noelle-jacquot

Gershman Mortgage

(402) 244-0378 www.gershman.com/locations/ lincoln-ne/

Guild Mortgage

(402) 416-3206 branches.guildmortgage.com/ ne/lincoln/ tara-suckstorf-850-hats.html

Lincoln Federal Savings Bank Chris Elgert & Shane Podliska

(402) 421-8929 www.lincoInfed.com/blog/meetour-wilderness-hills-lending-team

Security First Bank

(402) 323-8004 security1stbank.com/mortgage/

Union Bank & Trust

(402) 323-1128 www.ubt.com/personal/ home-loans

PAINTING

FreshEffects Painting Tim Majorins (402) 430-4053 fresheffectspainting.com/

PROFESSIONAL PHOTOGRAPHY

Stacy Ideus Photography (308) 440-8043 www.stacyideus.com/

PROPERTY MANAGEMENT

Living Doors Real Estate (402) 937-1709 www.rentlivingdoors.com/

RESIDENTIAL &

COMMERCIAL CLEANING
New Start Cleaning
(402) 202-2823
www.newstartcleaningllc.com/

ROOFING & EXTERIORS

BB Roofing (402) 890-4469 www.bbroofing.com/

TITLE & ESCROW

402 Title Services Holly Morgan (402) 858-8000 www.402title.com/

Charter Title & Escrow

(402) 435-1244 www.charter-title.net/

Nebraska Title Company

(402) 476-8818 nebtitleco.com/locations#lincoln

VIDEOGRAPHY

Altitude Motion Media (402) 417-0678

(402) 417-0678 www.altitudemotion.com/

WILDLIFE REMOVAL & PREVENTION

Bats to Rats

(402) 310-0904 batstorats.com/



Estate Sales - Rolloffs - Property Acquisitions

FAST CLEAROUTS = FAST LISTINGS!









My Silver Attic Companies provides full service support for estate transitions, getting Realtors a clean home to list quickly - all while taking the stress and mess out of the process for all parties.

From rolloff rental to outright property acquisition, we offer custom solutions that can bring warmth and ease to difficult transitions, allowing families to focus on family - not "stuff".

CALL TODAY!

402-937-1771

info@mysilverattic.com

Meet The Team



Andrew Schindler Owner & Publisher 402-525-1277



Collin Geldmeier Ad Manager



Stacy Ideus Photographer



Jess Wellar Writer



Ryan Lindbeck
Videographer



DISCLAIMER: Any articles included in this publication and/or opinions expressed therein do not necessarily reflect the views of The N2 Company d/b/a Real Producers but remain solely those of the author(s). The paid advertisements contained within the Real Producers magazine are not endorsed or recommended by The N2 Company or the publisher. Therefore, neither The N2 Company nor the publisher may be held liable or responsible for business practices of these companies.

List&Lock The Future of Rate Buydowns

Are you ready to add List & Lock to your toolkit? Perfect for sellers and agents, our innovative program allows sellers to advertise discounted rates on their listings. This tool can help boost buyer interest and potentially sell the home faster.



Flexible Rate Lock Lock a rate now for \$999 (refundable) or lock later if you think rates will fall for \$49 (refundable)



Extra contribution from CMG CMG will contribute an extra 1% to lower the rate further, giving buyers even more savings!



Credit of up to \$5,000
List & Lock sellers will benefit from List & Lock & Save, earning them a credit of up to \$5,000 toward their next purchase*

*Home Seller has I year to execute the List 6 Lock is Save. The 1-year countdown starts either from date the loan funds on the List if Lock property or the lock expiration flate hehichever is societed. Only one List is Lock is Save transaction per List is Lock use. Not available on the All in One Loan, HELOCs, Boad/HIR loans, Brokered loans. Regional investor loans, Construction loans or 2nd liens. Cannot be combined with a lender credit program.

Lock cannot be transferred to another properly address. While List & Lock™ can help buyers significantly, it is not a guarantee to lend. If a buyer is interested in purchasing the listed home at the advertised rate, they must still qualify for the loan. The benefit is that they won't have to qualify for the loan based on the higher market rates; instead, they will be qualifying on the List & Lock™ rate. They will have several loan options to choose from through List is Lock™—Conventional. FIAL VA. and select adjustable-rate mortgages (ARMs). The same type of credit and discount can be applied to other loan programs, but rate adjustable-rate mortgages (ARMs) and corur. This program comes with lock and float options. If you lock your rate and you're concerned your closing could extend beyond the 60-day period, contact your loan officer to discuss extension possibilities.



Branch Manager
NMLS ID# 408767
402.219.1502
njacquot@cmgfi.com





If you want to learn more, contact me today!

CMG Mortgage, Inc. dba CMG Bone Loarn, MME3 IDE 1829 (www.nethammuneracters.org, www. cmghone/humatura). Equal Bousing Opportunity: To welly our complete list of state licenses, plants visit http://www.migfi.com/orgona/ar-ficensing_SBMD-Hidcode Drive-Suite-186, Lincoln, NE 54578.] Branch AMES (IRP222235) (194772261059)



PLUM CREEK • WAGYU•

LOOKING FOR THE PERFECT CLOSING GIFT?

PLUM CREEK WAGYU BEEF HAS GOT YOU COVERED!



We offer discounted gift boxes for realtors, with the option to customize your own. Each box includes a personalized note with your message and signature. You can choose to receive the box for personal delivery or have us deliver it directly to your client. Shipping is also available. Contact us by phone or email,

and we'll handle the rest!



ENDERNESS

WAGYU



(402) 418-7134



INFO@PLUMCREEKWAGYU.COM

BRANDON ROSEBERRY

Investing In Action

BY JESS WELLAR . PHOTOS BY STACY IDEUS

"I like to say, 'My favorite part of real estate is always looking ahead to the next opportunity the next person I get to help," Brandon Roseberry shares. "That mindset keeps me energized and focused — always growing, always giving, and always striving to make a difference in someone's journey."



Not your typical suit-and-tie Realtor, Brandon is a Marine Corps veteran turned banker turned software pro, eventually swapping the 9–6 grind for a life of deals. Earning his real estate license in late 2020 with SimpliCity Real Estate in Lincoln, Brandon closed over \$13.5 million on 47 transactions last year and certainly shows no signs of slowing down while practicing what he preaches from his own investment playbook.

Finding Fulfillment

A Lincoln native, Brandon joined the Marine Corps just five days after his 18th birthday and served as an airtraffic controller at Yuma, Arizona, the busiest Marine Corps air station, an experience that taught him calm under pressure and razor-sharp focus.

After his enlistment ended, he enrolled full-time in college to study project management while juggling three roommates and a full-time job at US Bank.

"I was a banker for several years, and I saw everyone of all ages and income levels; I decided right then and there what side of the scale I wanted to be on," he explains.

Still seeking a better lifestyle, Brandon moved into IT at a large software company — only to find himself

miserable stuck behind a desk each day. He saved aggressively and took real estate classes, slowly building a rental portfolio while doing flips on the side.

"I was offered a large severance to leave, just two days before I was going to leave anyway!" he says with a grin. "That gave me the courage to pursue my passion."

By November of 2020, he had passed his real estate exam and hit the ground running.

Walking The Walk

Brandon's initial interest in real estate wasn't a hobby, it was strategic. "Originally I got my license to help myself out and to build my rental portfolio," he offers, "but then I later found out I really enjoyed helping others with something I knew so much about!"

Since going all-in, he's flipped plenty of houses, acquired over 100 rental units, with a focus on small multi family, and has guided clients through the frenzied pandemic market. That hands-on investor experience gives him an edge in negotiations, deal analysis, and long-term wealth building. Clients truly appreciate his real-world insights: "I am selling what I buy myself," he points out. "As a full-time investor, I understand the numbers, the stress, and the long-term vision because I live that rollercoaster myself."

For Brandon, success boils down to independence: "It's the freedom of time, freedom of choice, and the ability to work for myself and my family, not for a clock or someone else's goals," he notes. He measures his wins in aligning with his values and lifestyle choices. "I also define success by how well I'm able to live out what I believe in," he adds.

Brandon's hustle never really stops. His passion drives him to prospect relentlessly and respond instantly.

"Deals are lost when you're sleeping!" he asserts. "I'll respond no matter where I am in the world, or what day and time it is.'

Brandon welcomes every challenge with gusto, whether scouting off-market flips at dawn or coaching first-time buyers after bedtime: "I genuinely love the hustle of real estate — finding deals, solving problems, and creating win-win situations for everyone involved."

Future Family Dreams

Brandon's greatest investment is his young brood. He and his wife Destinee, whom he met at banker school in 2014, are raising two youngsters: Olive June, aka "OJ" (2.5 years), and Oakley Glen, aka "OG" (7 months). Brandon admits he doesn't sleep much, but that is completely fine with him.

66

It's the freedom of time, freedom of choice, and the ability to work for myself and my family, not for a clock or someone else's goals."



"When I wake up at 4:30 in the morning to give my kid a bottle, I'm already thinking about what I can buy or sell that day," he laughs, affirming that fatherhood and real estate fit together better than his previous corporate life ever could.

Outside the office, Brandon is always on the lookout for "fun and unique cars" to collect and lives for travel with his loved ones. He's currently busy planning an Alaskan cruise, their annual foodie pilgrimage to the Minnesota State Fair, and a Disneyland trip before the holidays.

He's equally psyched about his new seven-acre, fixer-upper project south of Lincoln which he views as "a playground for future family memories. "I also love any excuse to drive or ride anything that will go fast— scooters, UTVs, ATVs, lawnmowers, and otherwise," he smiles.

Workwise, Brandon's next audacious goal includes being the go-to resource in Lincoln for anyone ready to jump into real estate, whether it's a first-time buyer figuring out their first home, an investor analyzing a 10-unit deal, or someone looking to flip their way to financial freedom.

"I want people to think of me first when they're ready to make moves in real estate," Brandon emphasizes.

Just as important though, is the impact of his career at home: "I hope my kids grow up seeing how much I love what I do — that it makes me better, more driven, and more present," he concludes.

"Maybe someday they'll want to do the same, not just because it's what I do, but because they saw how much joy and purpose it brought me."





Better Internet Brighter Future

By signing up, you helped raise

\$193,000

for local schools.



Sign Up Today!

AlloFiber.com/Lincoln 402.480.6550



O EDUCATION



WHO WE ARE

Owned and operated by Daine Patton, a leader in wildlife and pest management and prevention in the Lincoln and surrounding areas for 15 years. Specialize in ermitted, and insured Experienced in residentia and commercial buildings, schools, apartments, and

BAT REMOVAL AND EXCLUSION



RODENT CONTROL

Q INSPECTIONS

CONTACT US TODAY! 🕓 402-781-8691

bats2rats@gmail.com

batstorats.com





- Residential
- Commercial
- Construction
- Move Out/In
- Deep Clean
- Remodels
- Hallways #
- Windows

402-202-2823

www.newstartcleaningllc.com



Thank you, Lincoln, for trusting us in your home!



Kimberly Rempel

In the course of this business, there are so many interactions, conversations, and details that come into play on a daily basis. In that whirlwind that comes with the business, it means a lot to clients to have that calming expertise and reassurance to guide them through the process. One who delivers that experience to those she serves is Kimberly Rempel.

As a REALTOR® with Home Real Estate, Kimberly puts an extra emphasis on making and maintaining meaningful connections. "That's one of the most rewarding parts of the business for me," Kimberly emphasizes. "For me, it's about having that chance to meet with people, to get to know them and to see what's meaningful to them."

"For me, it's about having that chance to meet with people, to get to know them and to see what's meaningful to them."

"I sought out the big producers at
Home Real Estate, I asked them a lot of
questions and did some job shadowing
and went to listings and open houses
with them. I really had some great
mentors along the way," she says.
"I did two open houses every
Sunday for four and a half
months...then followed up
with people by phone.
That seemed to
work really well."



UBT
Union Bank & Trust.

Feel good banking.

Confidence from prequalification to closing? That's feel good banking.

Feeling understood is just as important as getting approved. Stein values strong relationships and takes the time to get to know your client. With their big picture in mind, she takes care of all the little details, making mortgage lending feel simple and supported. Because your clients should feel at home before they even get the keys.

Stein Mach NMLS #917311 Assistant Vice President 402.323.1455 stein.mach@ubt.com

ubt.com/homeloans



Stein



Trusted Trades

Trusted Trades are valuable vendors who know how to serve the needs of REALTORS®. You may not require their services for every transaction, but when the need arises, you're grateful for them. This group of vendors is critical to your business. Most importantly, these Trusted Trades will get the job done and make you look awesome to your clients!









Confused about health insurance? I can help!

- · Answer your questions about healthcare plans
- Identify if you are eligible for a subsidy
- Review your product options and costs
- Assist with the application process





HealthMarkets Insurance Agency Health | Medicare | Life | Supplemental



Travis Lebo
Licensed Insurance Agent
(402) 416-4628
tlebo@HealthMarkets.com/tlebo

CONFUSED



HealthMarkets Insurance Agency, Inc. is licensed as an insurance agency nationwide except in MA. Not all agents are licensed to sell all products. Service and product availability varies by state. Sales agents may be compensated based on enrollment. No obligation to enroll. ©2024 HealthMarkets 51770-HM-1224



18 · September 2025

LET A FINANCIAL ADVISOR HELP PLAN FOR LIFE'S CURVEBALLS

BY EDWARD JONES

No matter what stage of your life you're in — caring for children, working toward retirement or planning your legacy — unforeseen events like a job loss, a major illness or even a stock market drop could derail what you're working so hard to achieve financially.

With your future at stake, you may want to get guidance from a financial professional who can develop a personalized financial strategy to help you navigate life's curveballs.

Here are specific ways a financial advisor can help.

• Create a customized long-term strategy. This is the first step to weather unforeseen events. You may have several long-term investing goals — your retirement, your child's education or perhaps a dream vacation. A financial advisor can help you build a strategy specific to your goals and risk tolerance. This will include prioritizing those goals, building a path toward each and pivoting your strategy as markets shift and needs change.



Financial strategies designed just for you



ChFC®, CRPC™ Financial Advisor 8135 S 15th St Ste B

Deanna Mazour

FIB-19725-A-F-DA-4 AFCSPAD sterrage

- Set realistic expectations. Successful investing requires discipline and patience — most individual investors make their money over time, not overnight. Start by setting realistic timelines to reach each of your goals. And don't be surprised if you need to make trade-offs, like working an extra year to help fund your retirement dream home. It's realistic to expect you'll hit some bumps in the road. Perhaps the markets will drop and the value of your portfolio may follow. (It's also realistic to expect they will rebound, as they have historically. Of course, past performance of the markets is no guarantee of what will happen in the future.) A financial advisor can help you keep your emotions in check no matter what comes your way and stay focused on the long term, knowing you have a customized strategy in place.
- *Diversify your investments.* The foundation for your portfolio is your asset allocation, or how you divide your assets among stocks, bonds, cash and other investments. Different investments behave differently in various market conditions, so maintaining a good mix can help better weather market fluctuations than putting "all your eggs in one basket." Finding the right diversification mix, and keeping it balanced despite what the market does, can get complicated, but it's almost second nature for a good financial advisor. All investments do carry risk, and asset allocation doesn't ensure a profit or protect against loss in a declining market.
- Keep a long-term outlook. It's easy to become distracted by the latest headline, expert prediction or market swing. However, if these events don't change your long-term outlook, there probably isn't a reason to make changes to your strategy. In fact, these declines often present good opportunities if you're a long-term investor, so use them to your advantage — your financial advisor can show you how.
- *Keep your emergency savings well-funded.* This is your "rainy day" fund, and an unexpected event may constitute a rainy day. For most people, maintaining three to six months of total expenses in emergency savings is appropriate. The specific amount depends on factors like your risk of unexpected expenses or temporary loss of income, and how much you value being confident that you can weather financial emergencies. A financial advisor can help you determine what your emergency savings should look like.

Unexpected events are part of life. You can't predict them, but you can prepare for them. No matter what is going on around you, having a professional by your side can help set you up to navigate them confidently.

This article was written by Edward Jones for use by your local Edward Jones Financial Advisor, Edward Jones, member SIPC







Living Doors Real Estate

www.rentlivingdoors.com Residential Property Management Landlord Coaching

Feeling overwhelmed by the challenges of being a landlord?

Late-night phone calls, tenant disputes, and constant management issues can make owning rental properties feel like a full-time job.

But it doesn't have to be that way!

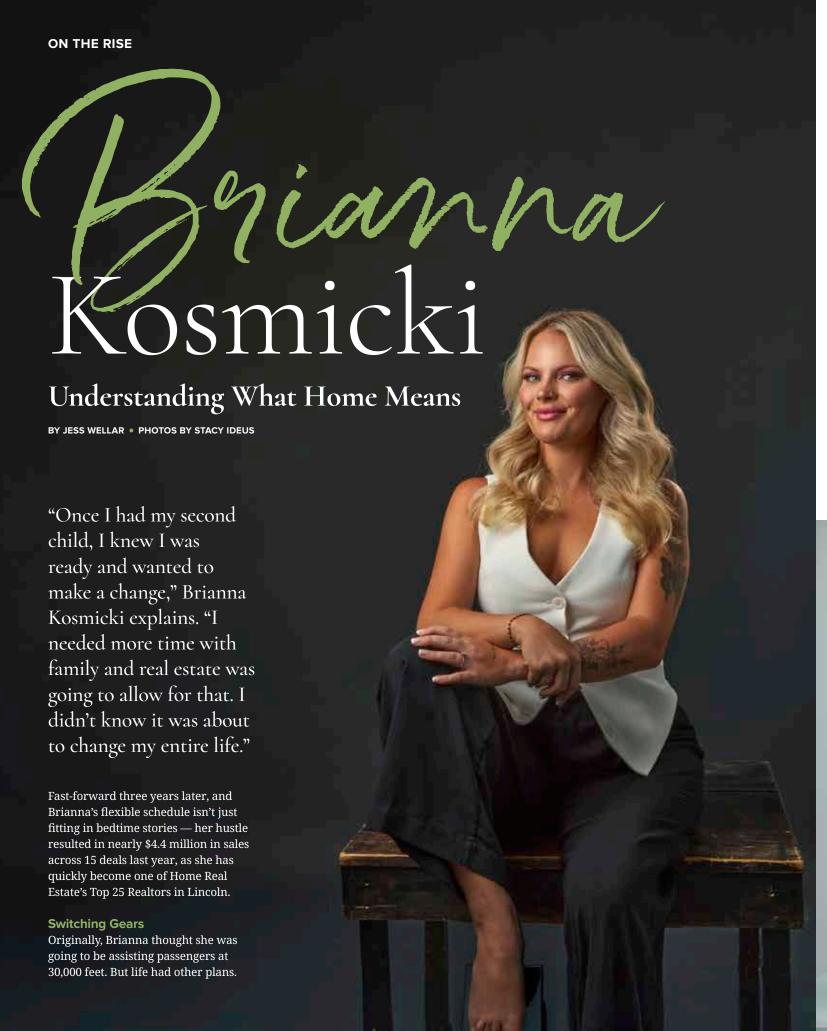
Off load your overwhelm with full property management services or systemize & automate with landlord coaching!

Inquire about our services today





20 · September 2025 Lincoln Real Producers • 21



"I went to flight attendant school at Jet Blue academy and landed a job, but ended up starting my family; so I moved back to Lincoln to be closer to home and went to cosmetology school," she explains.

For four years, Brianna worked full-time as a cosmetologist — and she still does wedding hair almost every weekend.

That behind-the-scenes service taught her how to "be there for your clients throughout the process," she notes.

"Doing hair for someone's big day, you're also a therapist — just like in real estate!"

When her second child came along, Brianna knew it was time to finally make the leap she had always dreamed of.

"I have been interested in real estate since I was a child," she shares. "It's always something I have wanted to do and had a passion for."

Her expertise in knowing how to soothe frayed nerves and read the room

certainly gave Brianna an edge when she obtained her license in May of 2022. She also credits having a wonderful influence in her corner when she was first ramping up.

"Connie Boender, a fellow agent at my brokerage, was an amazing mentor and really helped me in the beginning," Brianna smiles gratefully. "I went to school with her daughters and we helped each other actually, since I showed her how to digitize her files. She's a good friend."

Fulfilling Career

While Brianna's fledgling results speak for themselves, her proudest moments come when she can call up her clients to tell them they landed the house, and when she can hand the keys over on closing day.

Her favorite mantra — "Do it scared" sums up her approach to both business and life in general.

"God doesn't call the fearless, he calls the willing," she points out. "Do it scared, and trust Him with the rest.

"Everything I have and I'm blessed with is because of God," she elaborates. "Our family is very active in our church and we keep the Lord as the main focus in our lives and trust him in everything."

Balancing three kids, bridal prep weekends, and client demands hasn't been easy. Brianna notes one of her biggest life challenges was learning how to balance being a mom, wife, and Realtor without losing herself in the process.

"There were times I felt stretched thin, unsure if I was giving enough to anyone — especially myself," she admits. "But through that, I learned how to set boundaries, prioritize what really matters, and grow in confidence."

Her marketing strategy reflects that same authentic, transparent demeanor.

There were times I felt stretched thin, unsure if I was giving enough to anyone — especially myself.
But through that, I learned how to set boundaries, prioritize what really matters, and grow in confidence."



"I am very active on social media on all of my platforms and that does help with my marketing and to drum up a lot of business," Brianna notes..

But it's her heart, honesty, and hands-on dedication to every step of the process that truly sets her business apart.

"My clients aren't just transactions; they're families, dreamers, and individuals building their futures," she emphasizes. "I lead with my heart and I truly care. I bring my whole true self, my values as a mother, a wife, and a trusted guide, to every client relationship."

The Road Ahead

At home in Waverly, Brianna and her husband Taren keep busy raising three amazing kids: Aydan (6), Bryxtn (4), and Indie (1.5). Brianna loves spending her precious downtime outdoors, whether she's in her lovely garden, fishing and golfing with her brood, or taking camping trips together. Next up is a family trip to Myrtle Beach!

She is also quick to acknowledge the support of her terrific spouse in helping her juggle dual careers with domestic duties.

"I would not be able to wear all the different hats I wear without Taren," she affirms gratefully. "I do my showings mostly in the evenings and he helps with the kids so much, and also on the weekends when I'm doing hair."

Looking to the future, Brianna eyes much more than solo success. With her dad, sister, and even her husband working on their licenses now, she envisions a family-run real estate team within the next few years. She dreams of mentoring new agents, sharing the values that guide her work today, and eventually earning her broker's license.

"My goal is to continue growing my client base while staying true to what matters most — treating every client like family, and every transaction like it's my own," she concludes.



At Security First Bank, we make it easy to turn your vision into reality with our flexible construction loan options. Whether you're building from the ground up or renovating, our construction loans provide the financial support you need throughout the entire process.

Why Choose a Construction Loan with Us?



Flexible Draw Schedule

Funds are available when you need them, based on the construction milestones.



Interest Only Payments

Pay only interest during the construction phase to keep your costs manageable.



Lock in the best terms for your long-term financing once construction is complete.

Start building today! Contact one of our mortgage loan experts.



Celsey Pflughaupt
Mortgage Loan Officer
NMLS #1730635



Jennifer Peters Mortgage Loan Officer NMLS #616194



Mike Lauritsen

Mortgage Loan Officer

NMLS #402105



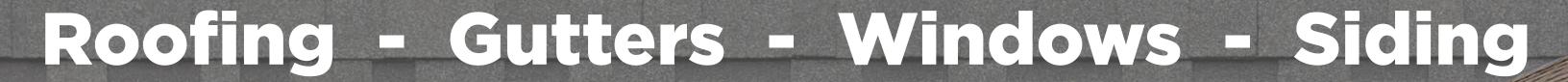
5505 Red Rock Ln | Lincoln, NE 402-323-8045

Security1stBank.com/Mortgage



Storm Damage Experts www.bbroofing.com





Nebraska's roofing and exterior specialists

Our HAAG Certified team is ready to provide your free inspection.

Call Today! 402.890.4469





2024

BY THE NUMBERS

HERE'S WHAT THE TOP AGENTS IN LINCOLN SOLD IN 2024...



\$2,500,000,000

SALE VOLUME



7,500+

TOTAL TRANSACTIONS



\$8.4M

AVERAGE SALES VOLUME PER AGENT



AVERAGE TRANSACTIONS PER AGENT





Dry Carpet & Area Rug Cleaning Upholstery Cleaning Restretch, Patches & Repairs



402-580-4850 www.purecarecarpet.com



Bundle & Save



Bundling your insurance into a single package policy saves time and money.

> Add life insurance for your family and you could save even more. Contact me to schedule a SuperCheck® today.



David Duff 8600 S 30th St Ste 114 Lincoln, NE 402.423.7109 davidduff,fbfsagents.com



it's your future. Let's protect it?

Securities & services offered through FEL Marketing Services, LLC, 5400 University Ave., West Des Moines, IA-50266, 877/860-2904, Member SPC From Buresu Property & Casaldy Inturance Company, "*Western Agricultural Insurance Company, "*Farm Bureau Life Insurance Company," West Des Moines, IA, "Affiliates, "Company pendies of Farm Bureau Internal Services FR-PLA64-22)

Why Guild? We've got your back.



For over 60 years, Guild Mortgage has built our business by following a simple rule - doing what's right for our customers.

We're committed to providing an outstanding home financing experience for our customers and partners.



Tara Suckstorf Senior Loan Officer NMLS ID# 1430951 0: 402.416.3206 taras@guildmortgage.net 8055 O St Ste S120 Lincoln, NE 68510

Exceptional service

Your buyers will get fast, upfront pre-approvals from an attentive lender committed to closing loans on time.

Deep expertise

You'll work with an experienced partner who offers a wide array of specialized products and programs for every type of homebuyer.

Direct lender

As a direct lender, we have control in fitting the best product for our borrowers. Our investor relationships enable us to serve you and your clients better.

Local support

Your buyers can count on the speed and flexibility of local processing, underwriting and funding.

Long-term relationships

We'll be there for you for the long term-we service the majority of the loans we close.

Scan Me



Apply Online guildmortgage.com/tarasuckstorf



I am authorized to do business in the states of Arizona, Jows and Nebraska: AZ BK#0018883; AZ BKBR# 1050762; AZ LO Lic.# 1010527; Guild Mortgage Company; NMLS #3274; Equal Housing Oppo tunity; www.nmlsconsumeraccess.org. All information, loan programs & interest rates are subject to change without notice. All loans subject to underwriter approval. Terms and conditions apply. Always consult an accountant or tax advisor for full eligibility requirements on tax deduction. For use by Real Estate Professionals only. Not intended for public use or distribution.

Lincoln Real Producers • 29 28 · September 2025



"We approach every job with compassion, confidentiality and are judgment free. We consider it an honor to help people experience increased joy, peace and productivity through our business."

Given the rise of DIY culture and The Marie Kondo movement, domestic trends have certainly made home organizing "cool," but many people still struggle to implement or maintain it. That's where Lindsey Leif and Markay Cunningham's expertise comes in to save the day with Bee Organized Lincoln.

A Perfect Partnership

Before Bee Organized, both women had very different career paths that helped shape the business they've built. Originally from Sutton, Lindsey holds a bachelor's in education and a master's in school counseling. She spent years teaching elementary school and working as a school counselor before running her own online wellness coaching business.

Raised in Benkelman, Markay holds a business management degree and spent a decade as a logistics manager, where she developed a deep love of process, planning, and efficiency. After stepping away from the corporate world to raise her family, she was ready to return with a meaningful purpose.

When the pair met through a mutual friend, they quickly realized they shared more than a love for a well-organized space — they saw an opportunity to serve their community in a meaningful way. With a deep respect for one another's strengths, the two women launched their Bee Organized Lincoln franchise in 2023.

"We both realized we had different skill sets that complimented each other very well and were both effective communicators," Lindsey explains. "Markay is very organized, dependable and loyal. She's also amazing at implementing systems and processes and seeing things through, while being extremely understanding."

Markay grins as she adds: "Lindsey is the most softhearted person I know, she is always the good cop! She's very business savvy and always has the vision and follow through.. She also has no fear and can network and get up in front of everyone and speak while repping our brand."

For Lindsey, life at home was the spark that led to their franchise. "Motherhood and my career made it hard for me to keep up with my home, and it began taking a toll on my mental health and frankly exhausted me," she shares. "As I began organizing and creating systems in my home, I realized if it's done the right way, it is much easier to maintain!"

Together, they set out to help families, professionals, and individuals

experiencing major life transitions get back in control of their homes, and their precious peace of mind.

Systems Over Stuff

Bee Organized Lincoln provides more than just home organizing. From packing and unpacking to customizing systems designed around client routines, the team tackles chaos with compassion. They also assist with moving services and life transitions.

"We don't just organize; we build practical, lasting solutions tailored to your life and routines," Lindsey notes. "Our organizing process is simple, we patiently listen to our clients and fully understand their wants, needs and struggles while working alongside them."



"One of my favorite things about organizing is that we not only get to help our clients, but through donations from our clients, we are able to partner with various causes throughout Lincoln in need of specific items that we are able to pass along to them," Markay notes.

With 10 employees and support from their national franchise, Lindsey and Markay are able to scale their high-touch services while offering cutting-edge resources and communication tools.

"We're incredibly well supported with business tools and professional organizing resources as part of the Bee Organized franchise, which meant we didn't have to face the usual uphill battles when starting out as a small business," Lindsey shares.

Relationship-Driven

Real estate agents, take note: Bee Organized Lincoln is more than just a moving-day helper. The duo has tailored their services to work seamlessly alongside Realtors, offering support at every step of the transaction.

"Hearing how much more manageable

helped lift a weight off their shoulders

their space feels and knowing we

"Learning that they actually enjoy

coming home after work while being

part of a smooth, even fun, moving

But the shift goes deeper than the

mental health," Lindsey explains.

and control in their daily lives.

care and stress relief."

"Clients aren't just looking for neat

spaces; they're seeking clarity, calm,

Organizing has become a form of self-

understanding of how clutter impacts

surface. "There's now a stronger

is very fulfilling," Lindsey says.

process is icing on the cake."

"Our goal is to come alongside agents to bless and enrich their relationships with their clients and grow their business," Lindsey offers. "Whether we help prep the house to go on the market, help the client purge and pack up, or set them up with customized organization after they move in ... We are here every step of the way."

With a compassionate approach, Bee Organized Lincoln has quickly earned a reputation for efficiency, trust, and transformation.

"We frequently receive feedback about how fast and efficiently we work to help people feel settled with smart, intentional systems," Lindsey says with pride.

From Chaos to Calm

Beyond the pantries and packing tape, both women say the most fulfilling part of their work is seeing relief on their clients' faces.

"ORGANIZING WILL CONTINUE TO GROW AS WE SUPPORT MENTAL HEALTH. IT WILL OVERLAP WITH LIFE COACHING, THERAPY, AND WELLNESS, FOCUSING NOT JUST ON 'STUFF' BUT ON THE HABITS, EMOTIONS, AND MINDSET BEHIND IT."

On the Homefront and the Horizon

Outside of running a successful business, Lindsey and Markay stay busy raising their own families. Lindsey and her husband Casey have been married for 19 years and are busy raising four kids: Roman, Archer, Gus, and Georgia, Markay, married to her husband of 13 years, Kirby, have two sons, Rowdy and Hopper.

Both families love staying active and spending time together. And of course, as working moms, both women juggle it all with grace — and a good sense of humor.

"I'm a professionally unpaid Uber driver for my children," Lindsey laughs. "But I also love fitness and iced coffee on the porch when I can get it."

As their business continues to increase year over year, Lindsey and Markay are clear-eyed about the future of their industry and confident in their direction. From helping aging parents downsize to supporting newly blended families or first-time homeowners, Bee Organized Lincoln is becoming an essential partner during life's biggest



transitions and both women only see more demand on the horizon.

"As more people recognize the emotional and mental toll of clutter, organizers will continue to be seen as essential — not luxury — support," Lindsey points out. "Organizing will continue to grow as we support mental health. It will overlap with life coaching, therapy, and wellness, focusing not just on 'stuff' but on the habits, emotions, and mindset behind it."

"And if there is one thing we can hang our hat on, we have an extremely high retention rate," Markay concludes. "When clients hire us, they always hire us back!"



CONTACT US!

To connect with Bee Organized Lincoln, visit www.beeorganized.com/lincoln, call (402) 413-5757, or email infolincoln@beeorganized.com to schedule your consultation today!





WE MAKE THE HOME BUYING PROCESS EASIER

On the go or at the office, our resources are available 24/7!



CALCULATE TITLE INSURANCE

download our App!



CREATE CUSTOM ESTIMATED COST SHEETS NebTitleCoApp ONE



eDEPOSIT EARNEST MONEY! nebtitleco.com/Online-Payment





Our Experts, Your Lincoln Escrow Team

nebtitleco.com | 866-816-3180



HOME ORGANIZATION **MOVING & LIFE TRANSITIONS** CONCIERGE SERVICE





beeorganized.com/lincoln

402-413-5757 f abeeorganizedlincoln

Murray Inspection Services provides thorough reliable inspections to ensure your clients peace of mind.

Detailed Inspections for Informed !!!!! Decisions.

Call or Schedule Online www.murrayinspectionservices.com

Tori Amato

Lead Inspector

402-802-7021





www.murrayinspectionservices.com

Reconnect Refocus Recommit

September is the perfect time to reset. As the summer rush slows, it's worth rethinking who you trust to get deals closed. At Gershman Mortgage, we're more than a lender—we're your local partner, delivering clear communication, quick solutions, and a team that shows up every time. If your current lender isn't helping you grow, it's time for a change.

3 Reasons to Partner With Gershman Mortgage:



Consistent, Reliable Service

We don't leave you guessingwe keep you informed every step of the way.



Local Expertise

We live and work in this market. just like you, and we're committed to your success.



Tailored Loan Solutions

We help you find the right fit for every client, no cookie-cutter approach.

Let's make the rest of this year your strongest yet - reconnect with a lender who works as hard as you do.















TRACY HINTON JUSTIN DAVISON JENNIE SOVEY

Branch Manager M: 402.440.3782

Loan Officer M: 402.309.6254

Loan Officer M: 402.429.2245

KAYCI PARKER Senior Loan Officer M: 402.332.6985

kparker@gershman.com adavis@gershman.com jwagner@gershman.com

AMY DAVIS

Loan Officer M: 402.310.3355

JEFF WAGNER Loan Officer M: 402.310.4010

8250 Old Cheney Road, Suite B, Lincoln, NE 68516, NMLS ID# 138063, (800) 457-2357. This is for informational purposes only and not an offer to lend or extend credit. Subject to credit and income approval. Terms and conditions are subject to prior notice. http://nmlsconsumeraccess.org/



9151 Currency St. Irving, TX 75063



SEPTEMBER 29 & 30, 2025
LOEWS ARLINGTON HOTEL & CONVENTION CENTER

Powered by 125 Real Producers Magazines Nationwide



Tickets On Sale Now! rpelevate.com



